



origin

Origin is Australia's leading integrated energy company

ASX TOP 100

Leading integrated energy company

Listed on the Australian Securities Exchange in 2000



Climate transition embedded in our strategy

Australia's first approved science-based emissions targets



Supporting Australian communities

The Origin Energy Foundation has contributed more than \$32 million over 11 years



4.3 million customer accounts

Electricity, gas, LPG and broadband customers across Australia and the Pacific



Powering Australia

7,500 MW generation portfolio, including 1,400 MW owned and contracted renewables and storage



Driving future energy innovation

20% interest in Octopus Energy, investing in new technology, start-ups and future fuels



5,000 employees

Inclusivity in the workplace; leading parental support



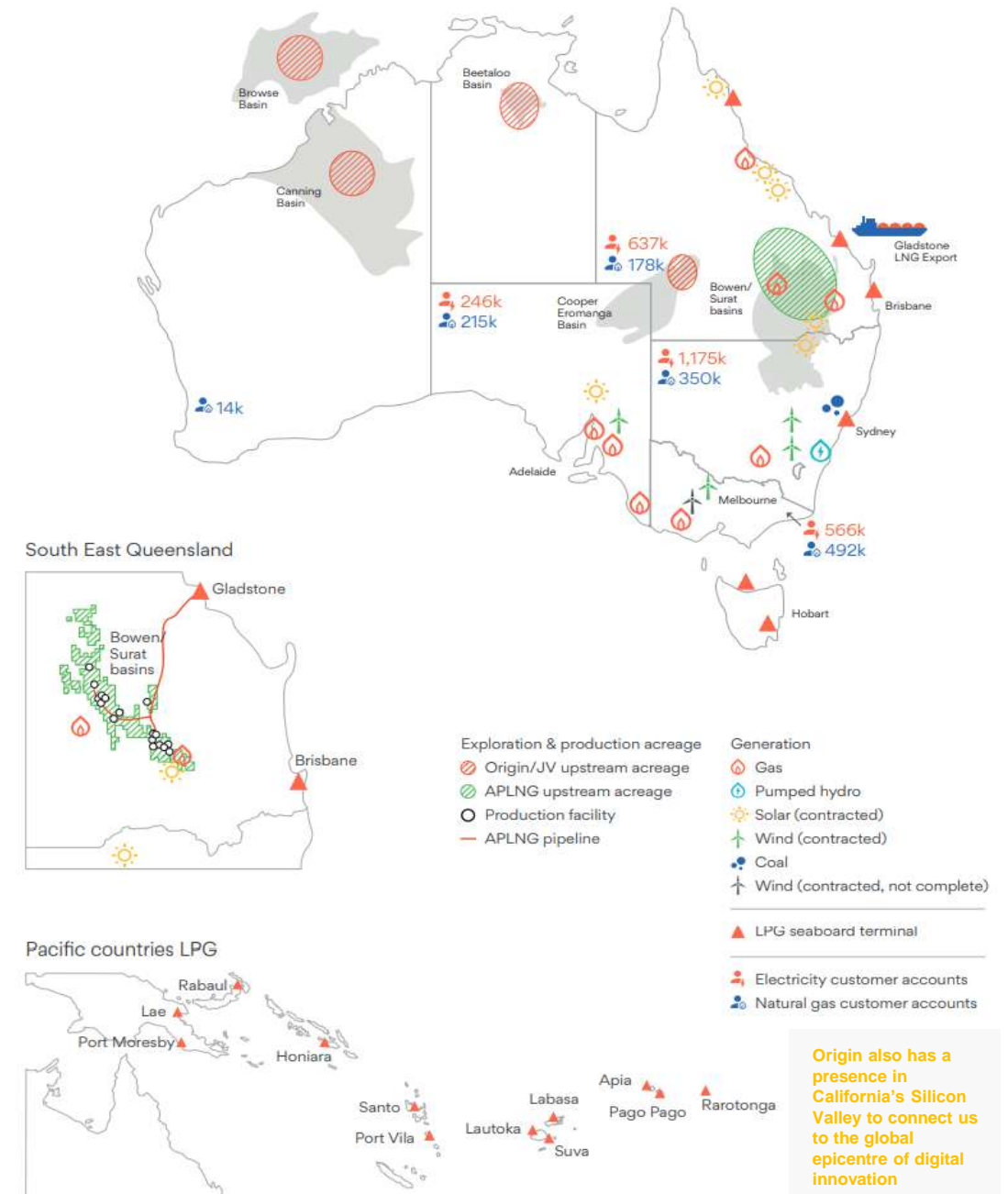
37.5% interest in Australia Pacific LNG

Exporting to Asia; supplies ~30% of Australian east coast gas demand



Exploration and development

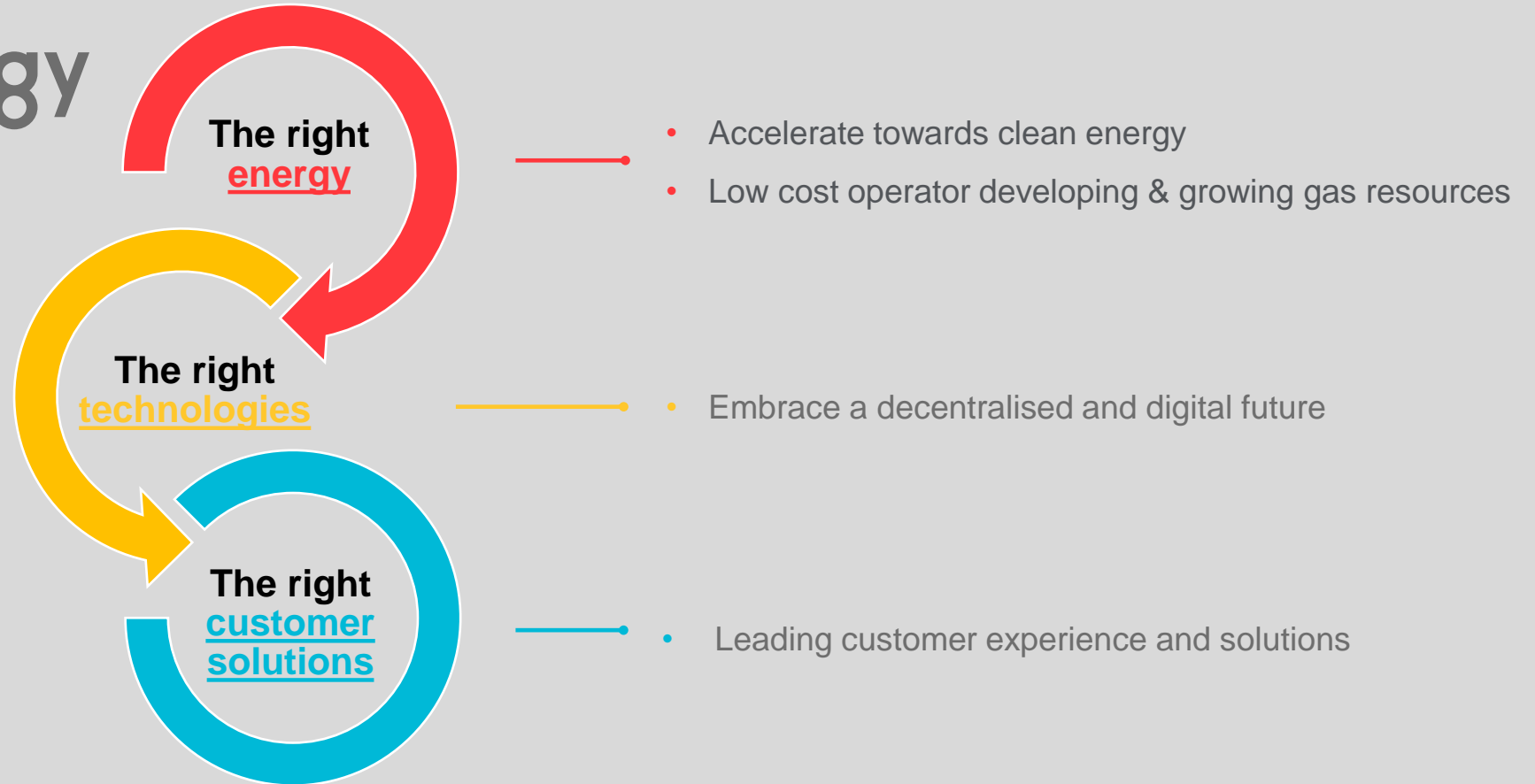
Positions in three large prospective onshore basins: the Beetaloo, Canning and Cooper-Eromanga



Origin also has a presence in California's Silicon Valley to connect us to the global epicentre of digital innovation

Our strategy is focused on connecting customers to the energy and technologies of the future

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This means we need solutions that align with our priorities



- Superior generation fleet and fuel supply flexibility
- Support and optimisation of our peaking gas generation fleet
- Reliability and firming solutions such as large scale batteries and pumped hydro



- Development of a leading digital platform and analytics capability
- Increased capability and expansion of our proprietary Virtual Power Plant (VPP) platform
- Opportunities in low-carbon technologies such as hydrogen, e-mobility, and carbon management



- Transformative customer experiences to make energy simple, seamless and increasingly digital
- Growth in product offerings including solar, centralised energy services and connectivity
- Personalised and value-add services to our customers (both in front of and behind the meter)

And we are ready to work with you for mutual benefit

- We can give your idea or solution a major boost by trialling your idea with a subset of our extensive customer base;
- We have been working with start-ups for a number of years and have evaluated more than 3,000 applications
 - This means we have become pretty efficient at evaluating ideas and helping you distil what you do into terms that our business units can easily relate to;
- We have expertise across many functions to provide guidance and mentorship to scaling businesses;
- We also appreciate that speed and agility is important, so for successful applications we can provide access to the relevant teams and get them engaged from the outset;
- Whilst we are not a traditional corporate venture firm, we have and will consider investment in solutions that offer a compelling strategic advantage for both parties;
- And finally we recognise that we don't know what we don't know and are ready to listen and collaborate to create the future of energy!



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