

# Origin Energy Free Electrons 2023



origin





## Leading integrated energy company

4.5 million electricity, gas, LPG and broadband customers



## Ensuring domestic gas supply

Continue to be a significant contributor to the east coast gas market



## Driving future energy innovation

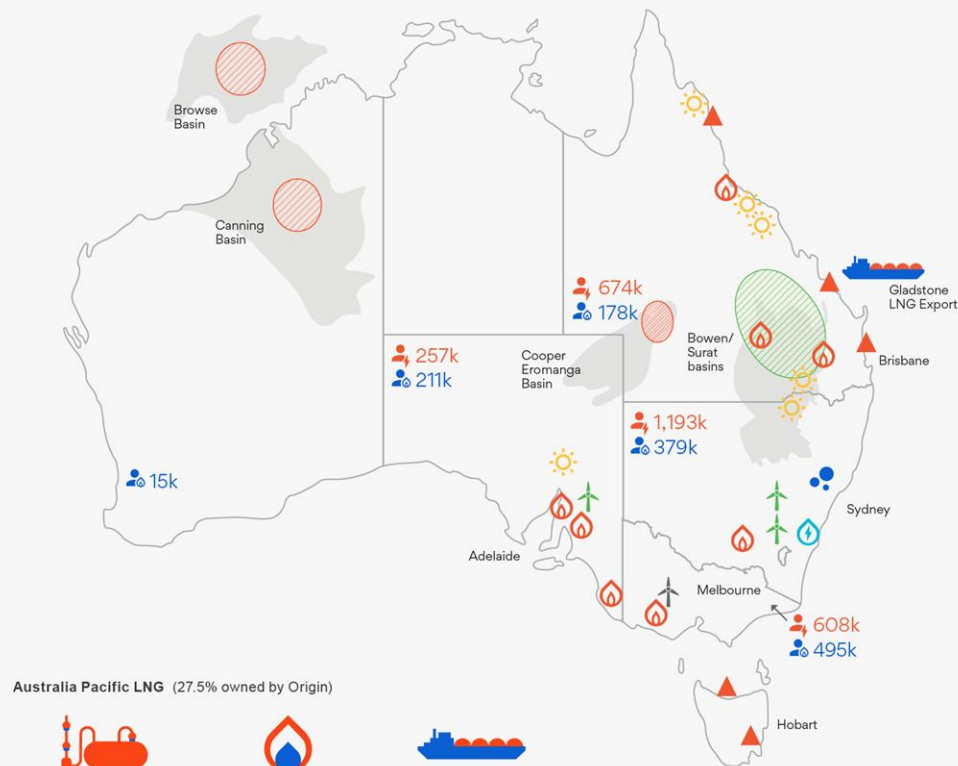
20% interest in Octopus following the last top up in July 2022



## Powering Australia

7,300 MW generation portfolio, including 1,245 MW owned and contracted renewables and storage

# Origin is one of Australia's leading energy companies



Australia Pacific LNG (27.5% owned by Origin)



Australia's Largest CSG Reserve Base



Largest LNG facility on the East Coast of Australia



Supplier to Domestic and Export Markets

## Where we operate

Generation

- Gas
- Pumped hydro
- Solar (contracted)
- Wind (contracted)
- Coal
- Wind (contracted, not complete)

LPG seaboard terminal

- Electricity customer accounts
- Natural gas customer accounts

Exploration & production acreage

- Origin/JV upstream acreage
- APLNG upstream acreage
- Production facility
- APLNG pipeline

Origin also has a presence in California's Silicon Valley to connect us to the global epicentre of digital innovation

# Our ambition is to lead the energy transition through cleaner energy and customer solutions

Strategic Pillars



**Unrivalled customer solutions**



**Accelerate renewable and cleaner energy**



**Deliver reliable energy through the transition**

Priorities

- Leading brand providing lowest cost and superior customer experience
- Smart, connected and low carbon solutions to enable customers' transition to net zero
- Significantly grow customer scale and breadth of offering

- Accelerate growth in renewable energy supported by peaking generation
- Invest in storage to support growth of renewable energy
- Grow in-house Virtual Power Plant
- Develop scalable domestic and export hydrogen business

- Provide the energy customers require at competitive cost
- Decarbonise portfolio consistent with 1.5°C pathway
- Any new gas supply to be consistent with our net zero aims

# Through Free Electrons, we want to work with innovative startups who can help us achieve those ambitions

- We can give your idea or solution a major boost by trialling with a subset of our extensive customer base;
- We have been working with start-ups for a number of years and have evaluated thousands of applications
  - This means we have become pretty efficient at evaluating ideas and helping you distil what you do into terms that our business units can easily relate to;
- We have expertise across many functions to provide guidance and mentorship to scaling businesses;
- We also appreciate that speed and agility is important, so we can provide access to the relevant teams and get them engaged from the outset;
- Whilst we are not a traditional corporate venture firm, we have and will consider investment in solutions that offer a compelling strategic advantage for both parties;
- And finally we recognise that we don't know what we don't know and are ready to listen and collaborate to create the future of energy!



Where all **good change** starts

