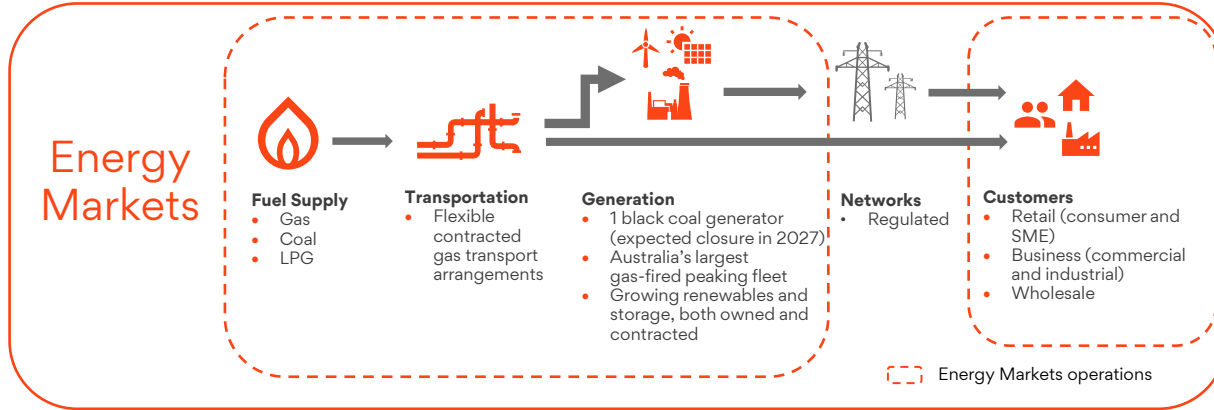


# Origin Energy Free Electrons 2025

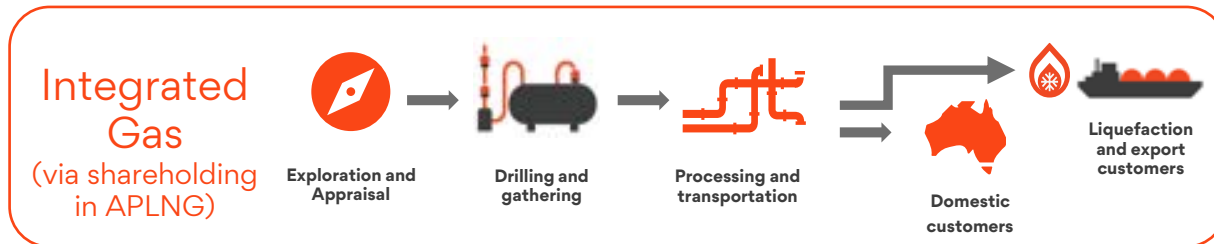
# Origin is one of Australia's leading energy companies with operations across the value chain

## Areas of the energy supply chain where we operate



## Our company at a glance

- >5,500 employees
- 4.7million customer accounts across electricity, gas, LPG and broadband
- 7.8GW generation portfolio, including 1.7GW owned and contracted renewables and storage
- 27.5% shareholding in Australia Pacific LNG (APLNG)
- 8.6mtpa in LNG contracts to Sinopec and Kansai
- ~23% interest in Octopus Energy



# Where our competitive advantage enables value creation through the energy transition



## Customer

- Leading customer position, brand and low cost to serve
- Trusted partner for transition
- World class platform – Kraken, Loop (VPP) and data and analytics capability
- Developing and deploying connected home solutions



## Energy supply

- 3GW gas fired generation fleet, very difficult and costly to replicate
- 1.5GW committed battery projects
- 1.5GW Yanco Delta wind development
- Flexible wholesale gas supply position underpins our generation fleet and customer demand
- Core DNA in electricity and gas markets and managing flexibility



## Energy resource

- APLNG world class asset – Australia’s largest CSG to LNG export project, low-cost base
- Supplies domestic and international gas markets



## Global growth & Innovation

- Exposure to global energy transition growth through strategic interest in Octopus Energy
- Exposure to international startups and scale ups through Free Electrons

# We are looking for forward-thinking, innovative solutions to help deliver on our strategic priorities



**Unrivalled  
customer solutions**



**Accelerate renewable  
and cleaner energy**



**Deliver reliable energy  
through the transition**

- We want to be Australia's most loved energy retailer and provide an exceptional experience for all our customers;
- We want to build personalised solutions for the electrified home and business that are competitive and flexible;
- We want to help our customers achieve their net zero ambitions, whilst maintaining progress on reaching our own climate targets;
- We want to continuously improve our operations to deliver reliable and low-cost energy.

# We believe that collaboration is key and that together, we can help accelerate the energy transition

- The Australian energy system is one of the most dynamic, de-regulated markets in the world and could be the ideal place to trial your solution;
- We have a track record of successfully working with startups at varying stages of maturity and we have expertise across many functions to provide guidance and mentorship as you scale your business in Australia;
- We also appreciate that your resources are limited, so we try to be honest and set clear expectations from the outset;
- Whilst we are not a traditional corporate venture firm, we have historically and will continue to consider investment in solutions that offer a compelling strategic advantage for both parties.



**Thank you**



**origin**