# Hydro-Québec at a glance

Who we are and our Action Plan 2035



### Hydro-Québec at a glance

Total assets **\$92.7B** 

Workforce
22,051
Permanent and temporary employees

Net income \$3.3B

\$4.7B
contribution to
Québec revenue

200.3 TWh
Including 23 TWh
in exports

Investment in Québec \$4.9B



37,436 MW\* of installed capacity

62
hydroelectric generating stations

29 large hydroelectric



34,922 km of transmission lines

536 transmission substations

15 interconnections with neighboring systems



228,568 km of distribution lines

4,5 millions customers

42,601 MW
historic
winter peak

...AND the lowest residential price in North America:

7.81 cents/kWh

\$=CAD. Source: Hydro-Québec Annual Report 2023

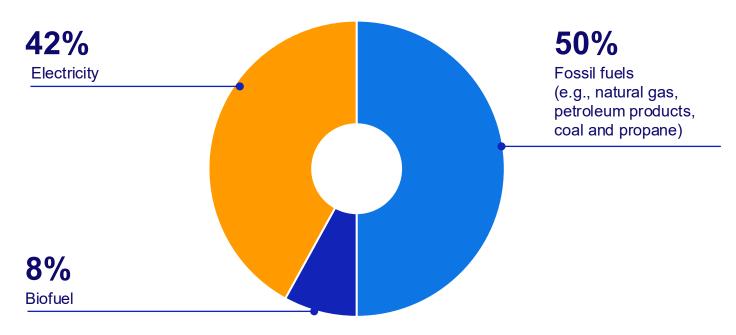
#### CONTEXT

# An enviable position for existing electrical generation... with much work up ahead

Although **renewable electricity** accounts for a significant share of Québec's energy mix, **nearly 50% of local consumption still uses**fossil fuel-based energy that emits GHG.

For Québec to reach its **carbon neutral goal by 2050**, uses such as transportation, heating and industrial processes will have to be converted, particularly to clean electricity.

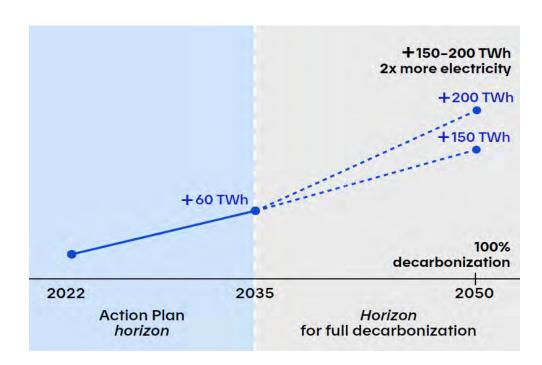
#### Total consumption by energy type in Québec, 2020



#### CONTEXT

# Electricity consumption could double by 2050

#### Projected trajectory of electricity demand by 2050



By 2035, we plan to add 60 TWh, or between 8,000 and 9,000 MW of capacity.

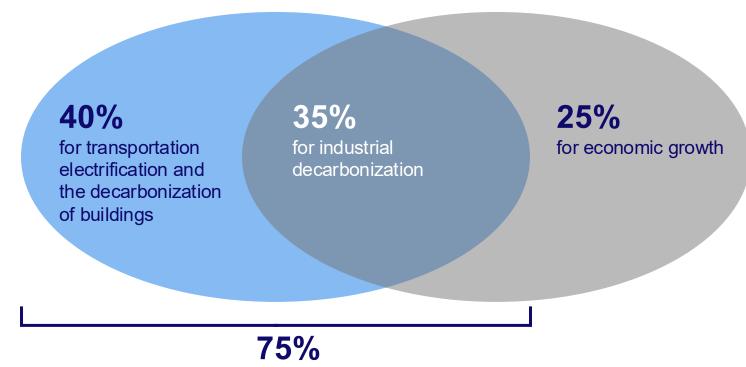
That's equivalent to the installed capacity of three of our largest hydropower facilities:

Robert-Bourassa (LG-2), Manic-5 and the Romaine complex.

#### Breakdown of additional electricity use by 2035

#### CONTEXT

# The energy transition: An opportunity not to be missed



dedicated to the decarbonization of Québec

"Québec's next big society-wide endeavor is to decarbonize while also creating wealth."

Improve service quality.



#### **Our initiatives**

Increase our investments in power grid reliability to better meet the challenges presented by major events and climate change.

Improve communications with our customers during major outages and offer resiliency solutions that can be deployed rapidly.

Speed up the processing of connection requests.

Help our customers make better use of electricity.



Heating and air-conditioning



**Appliances** 



Pools and hot tubs



Lighting



Hot water



Industrial processes

#### **Our initiatives**

Double our customers' energy savings to free up between 1,600 and 1,800 MW of power by 2035.

Increase our power generation capacity.









#### **Our initiatives**

Integrate new assets into the Hydro-Québec grid that, combined with our energy-efficiency and load-side management efforts, will help meet additional capacity requirements of 8,000 to 9,000 MW.

Explore the potential of other energy sources for Québec, taking all tested and emerging solutions into consideration.

Deploy transmission infrastructures to connect additional generating facilities and promising new projects for Québec.

### Partner with Indigenous communities.



#### **Our initiatives**

Create opportunities for Indigenous communities to take part in new energy projects and turn them into sources of sustainable prosperity.

Work with First Nations and Inuit to increase the representation of Indigenous peoples in Hydro-Québec's activities.

Become an agile, innovative and transparent organization.



#### Our initiatives

Leverage expertise complementary to that of Hydro-Québec in order to develop a roadmap for decarbonization and economic prosperity as efficiently as possible.

Adapt our procedures to get things done faster.

Invest in our employees to stimulate innovation and increase our capacity to meet our customers' changing needs.

#### AREAS OF COLLABORATION

## Collaboration on three fronts to deliver on the actions laid out in the *Plan*

A more robust network of suppliers and partners across the entire supply chain

New legislative and regulatory frameworks adapted to the needs of the energy transition

Labor force: Sufficient qualified workers

# Why Work with HQ?



#### Test Solutions

Test your solution in the energy sector in partnership with HQ



#### Grow your Network

HQ can be a key to expand your network in the North American ecosystem



#### Develop a Pilot Project

Develop a viable pilot project alongside public services



#### Sell and Obtain Financing

Sell your products to HQ and seek investment from local financial arms



#### Gain Visibility

Benefit from exposure to the Canadian and American markets



#### Work with Experts from our Research Center

Work with world class researchers, engineers and technicians and get feedback on your product / technology

